

## 2014 HOTEL MANAGEMENT SURVEY

# TOP DESIGN FIRMS

2014 rank	2013 rank	Company name Website	Headquarters	Contact Contact email	Global lodging project revenue	Completed lodging projects in 2013	Estimated completed projects in 2014	Segments served*	Additional industries served	Company type***
1	5	<b>Level 3 Design Group</b> <a href="http://www.level3dg.com">www.level3dg.com</a>	Los Angeles	Katie Walter <a href="mailto:kwlevel3@gmail.com">kwlevel3@gmail.com</a>	\$340,000,000	42	38	L, UU, U, UM, M	R, VT, O/R	D, C
2	51	<b>RD Jones &amp; Associates</b> <a href="http://www.rdjones.com">www.rdjones.com</a>	Baltimore	Bernard V. Holnaider <a href="mailto:bholnaider@rdjones.com">bholnaider@rdjones.com</a>	\$140,000,000	10	14	All	R, S, VT, Resi.	D
3	1	<b>HBA / Hirsch Bedner Associates</b> <a href="http://www.hba.com">www.hba.com</a>	Santa Monica, Calif.	Rene G. Kaerskov <a href="mailto:hba@hba.com">hba@hba.com</a>	\$106,023,000	265	300	L, UU, U, UM, M	R, S, VT, Resi., O/R, H, C	D
4	2	<b>Gensler</b> <a href="http://www.gensler.com">www.gensler.com</a>	San Francisco	Thomas S. Ito <a href="mailto:tom_ito@gensler.com">tom_ito@gensler.com</a>	\$71,800,000	NA	NA	All	R, S, VT, Resi., O/R, H, C	A, D
5	–	<b>HKS Hill Glazier Studio</b> <a href="http://www.hksinc.com">www.hksinc.com</a>	Dallas	Nunzio DeSantis <a href="mailto:ndesantis@hksinc.com">ndesantis@hksinc.com</a>	\$69,450,730	12	11	All	R, S, VT, Resi.	A, D
6	3	<b>WATG   Wimberly Interiors</b> <a href="http://www.watg.com">www.watg.com</a>	Irvine, Calif.	Michael R. Seyle <a href="mailto:info@watg.com">info@watg.com</a>	\$69,300,000	NA	NA	L, UU, U	R, S, Resi.	A, D
7	–	<b>American Hotel Register</b> <a href="http://www.americanhotel.com">www.americanhotel.com</a>	Vernon Hills, Ill.	Charles Tichelbaut <a href="mailto:ffe@americanhotel.com">ffe@americanhotel.com</a>	\$50,000,000	36(1)	120	All	R, S, VT, Resi., O/R, H, C	D
8	7	<b>Innvision Design</b> <a href="http://www.innvisiondesign.net">www.innvisiondesign.net</a>	Griffin, Ga.	Holly Kappes <a href="mailto:hkappes@innvision.net">hkappes@innvision.net</a>	\$43,000,000	80	50	L, UU, U, UM, M		D
9	6	<b>HFS Concepts 4</b> <a href="http://www.hfsc4.com">www.hfsc4.com</a>	Long Beach, Calif.	Brent Lynch <a href="mailto:blynch@hfsc4.com">blynch@hfsc4.com</a>	\$35,000,000	20	28	All	R, S, VT	A, D, C
10	45	<b>Thomas Hamilton &amp; Associates, P.C.</b> <a href="http://www.thomashamiltonassociates.com">www.thomashamiltonassociates.com</a>	Richmond, Va.	Doreen Louderback <a href="mailto:doreen@thomashamiltonassociates.com">doreen@thomashamiltonassociates.com</a>	\$23,111,000	62	70	UU, U, UM, M	R	A, D
11	13	<b>Hospitality Design Consultants</b> <a href="http://www.hospitalitydesign.biz">www.hospitalitydesign.biz</a>	Fort Lauderdale, Fla.	Joel Miron <a href="mailto:jmiron@hospitalitydesign.biz">jmiron@hospitalitydesign.biz</a>	\$22,340,000	18	26	All	R, S, VT, C, G	D
12	11	<b>RTKL Associates</b> <a href="http://www.rtkl.com">www.rtkl.com</a>	Baltimore	Todd Lundgren <a href="mailto:tlundgren@rtkl.com">tlundgren@rtkl.com</a>	\$19,772,600	20	26	L, UU, U, UM	R, S, Resi., O/R, H, C	A, D
13	19	<b>The Gettys Group</b> <a href="http://www.gettys.com">www.gettys.com</a>	Chicago	Roger Hill <a href="mailto:info@gettys.com">info@gettys.com</a>	\$19,500,000	20	30	All	R, S, VT, O/R, H	A, D
14	9	<b>Leo A Daly</b> <a href="http://www.leoadaly.com">www.leoadaly.com</a>	Omaha, Neb.	Pat Miller <a href="mailto:pmiller@leoadaly.com">pmiller@leoadaly.com</a>	\$16,996,032	50	NA	L, UU, U, UM	R, S, O/R, H	A, D
15	–	<b>VOA Associates</b> <a href="http://www.voa.com">www.voa.com</a>	Chicago	Theresa Gorman <a href="mailto:tgorman@voa.com">tgorman@voa.com</a>	\$15,800,057	35	42	L, UU, U, UM	R, S, Resi., O/R, H	A, D

## Footnotes:

NA means not answered or not applicable. All data are current as of 12/31/13 unless otherwise noted.

\*: L = luxury, UU = upper-upscale, U = upscale, UM = upper-midscale, M = midscale, E = economy

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\*\*\*: A = architecture, D = design, C = contractor

(1) Project count data is for custom interior design.

### MIDSCALE GROWTH

Design activity in the **midscale and upper-midscale** segments saw steady year-over-year growth. This year 80 percent of survey respondents said they work in these segments.

### UPSCALE DOMINATES

Most designers and architects participating in the survey said their work is in the **upscale and upper-upscale** segments.

### RENOS RULE

**Sixty-four percent** of respondents said the majority of their 2013 work fell in the renovation category. Fifty-six percent said the majority of their 2014 work will be in renovations as well.

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16	–	<b>Callison/Monogram</b> <a href="http://www.callison.com">www.callison.com</a>	Seattle	Kathryn Mickel <a href="mailto:kathryn.mickel@callison.com">kathryn.mickel@callison.com</a>	\$14,600,000	NA	NA	L, UU, U	R, S, VT, Resi., O/R, H	A, D
17	12	<b>Hnedak Bobo Group</b> <a href="http://www.hbginc.com">www.hbginc.com</a>	Memphis	Dike Bacon <a href="mailto:dbacon@hbginc.com">dbacon@hbginc.com</a>	\$14,075,000	3	2	UU, U, UM, M	R, S, Resi., O/R	A, D
18	20	<b>Stonehill &amp; Taylor</b> <a href="http://www.stonehilltaylor.com">www.stonehilltaylor.com</a>	New York City	Paul D. Taylor <a href="mailto:ptaylor@stonehilltaylor.com">ptaylor@stonehilltaylor.com</a>	\$13,022,222	10	12	All	R, S, VT, Resi., O/R, H	A, D
19	–	<b>Hospitality Design and Purchasing Consultants</b> <a href="http://www.hospitalitydesignandpurchasing.com">www.hospitalitydesignandpurchasing.com</a>	Fort Lauderdale, Fla.	Joel Miron <a href="mailto:jmiron@hospitalitydesignandpurchasing.com">jmiron@hospitalitydesignandpurchasing.com</a>	\$13,000,000	12	18	All	R, S, VT, C	D
20	16	<b>Rebel Design+Group</b> <a href="http://www.rebeldesign.com">www.rebeldesign.com</a>	Marina Del Rey, Calif.	Douglas DeBoer <a href="mailto:douglas@rebeldesign.com">douglas@rebeldesign.com</a>	\$12,899,575	11	13	L, UU, U, UM	R, S, VT, O/R, C	A, D
21	–	<b>Baskervill</b> <a href="http://www.baskervill.com">www.baskervill.com</a>	Richmond, Va.	Carole Hochheiser Ross <a href="mailto:cross@baskervill.com">cross@baskervill.com</a>	\$12,126,000	215	235	UU, U, UM, M	R, S, O/R, H	A, D
22	26	<b>SB Architects</b> <a href="http://www.sb-architects.com">www.sb-architects.com</a>	San Francisco	Heather Hebert <a href="mailto:hhebert@sb-architects.com">hhebert@sb-architects.com</a>	\$11,867,325	11	20	UU, U	S, VT, Resi., O/R	A
23	15	<b>DiLeonardo International</b> <a href="http://www.dileonardo.com">www.dileonardo.com</a>	Warwick, R.I.	Josie Desrochers <a href="mailto:info@dileonardo.com">info@dileonardo.com</a>	\$11,200,000	NA	NA	L, UU, U	R, S, Resi., O/R	D
24	–	<b>Chipman Design Architecture</b> <a href="http://www.chipmandesignarch.com">www.chipmandesignarch.com</a>	Des Plaines, Ill.	Patricia Rotondo <a href="mailto:protondo@chipmandesignarch.com">protondo@chipmandesignarch.com</a>	\$11,000,000	30	60	UU, U, UM, M	R, S, VT, Resi., O/R	A, D
24	–	<b>JCJ Architecture</b> <a href="http://www.jcj.com">www.jcj.com</a>	Hartford, Conn.	Mark Griffith <a href="mailto:mgriffith@jcj.com">mgriffith@jcj.com</a>	\$11,000,000	20	25	L, UU, U, UM	R, S, VT, Resi., O/R	A, D
25	18	<b>Perkins Eastman</b> <a href="http://www.perkinseastman.com">www.perkinseastman.com</a>	New York City	Shawn Basler <a href="mailto:s.basler@perkinseastman.com">s.basler@perkinseastman.com</a>	\$7,750,000	8	10	L, UU, U, UM	R, S, Resi., O/R, H	A, D
26	23	<b>FRCH Design Worldwide</b> <a href="http://www.frch.com">www.frch.com</a>	Cincinnati	Jim Stapleton <a href="mailto:jstapleton@frch.com">jstapleton@frch.com</a>	\$7,630,100	40	100	UU, U, UM, M	R, S, O/R	A, D
27	–	<b>Barry Design Assoc.</b> <a href="http://www.barrydesign.com">www.barrydesign.com</a>	Los Angeles	Robert Barry <a href="mailto:rbarry@barrydesign.com">rbarry@barrydesign.com</a>	\$7,500,000	4	5	L, UU	R, S, Resi., H	D
27	–	<b>Commercial Interior Decor</b> <a href="http://www.cidinc.net">www.cidinc.net</a>	Sioux Falls, S.D.	Doug Roby <a href="mailto:droy@cidinc.net">droy@cidinc.net</a>	\$7,500,000	34	45	All	R, O/R, H	
28	–	<b>Tvsdesign</b> <a href="http://www.tvdesign.com">www.tvdesign.com</a>	Atlanta	Scott Sickeler <a href="mailto:ssickeler@tvdesign.com">ssickeler@tvdesign.com</a>	\$7,181,000	8	10	L, UU, U, UM, M	R, S, Resi., O/R, H	A, D
29	27	<b>OZ Architecture</b> <a href="http://www.ozarch.com">www.ozarch.com</a>	Denver	Becky Stone <a href="mailto:hello@ozarch.com">hello@ozarch.com</a>	\$7,173,000	10	14	All	R, S, VT, Resi., O/R, H	A, D
30	24	<b>Jonathan Nehmer + Associates</b> <a href="http://www.nehmer.com">www.nehmer.com</a>	Rockville, Md.	Scott Rosenberg <a href="mailto:srosenberg@nehmer.com">srosenberg@nehmer.com</a>	\$7,000,000	50	55	All	R, VT, Resi., O/R	A

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\*\* : R = restaurant/lounge, S = spa, VT = vacation ownership/timeshare, Resi. = residential, O/R = office/retail, H = healthcare, C = casino/gaming

\*\*\*: A = architecture, D = design, C = contractor

(1) Project count data is for custom interior design.

## RESTAURANT CROSSOVER

Nearly 90 percent of respondents work in **restaurant design** as well as hotel design. The other leading non-hotel categories: Office/retail design and spa design.

## ASIAN EXPANSION

Outside of the Americas, most of this year's respondents (45 percent) work in **Asia-Pacific** regions including India. The region losing steam? Only 17 percent of this year's respondents said they work in Europe, compared to last year's 27 percent.

## WEST COAST STYLE

Seventeen of this year's responding firms are based in **California**. Other popular headquarters locations are Texas and the Florida/Georgia region.

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31	30	<b>PFVS Architecture</b> <a href="http://www.pfvs.com">www.pfvs.com</a>	Atlanta	Greg Portman <a href="mailto:gportman@pfvs.com">gportman@pfvs.com</a>	\$5,800,000	6	8	All	R, Resi., O/R, H	A, D
32	–	<b>Group One Partners</b> <a href="http://www.grouponeinc.com">www.grouponeinc.com</a>	Boston	Harry Wheeler <a href="mailto:harry@grouponeinc.com">harry@grouponeinc.com</a>	\$4,945,589	26	25	UU, U, UM, M	R, S, Resi., H	A, D
33	28	<b>Smallwood, Reynolds, Stewart, Stewart &amp; Associates</b> <a href="http://www.srssa.com">www.srssa.com</a>	Atlanta	Gil Garrison <a href="mailto:ggarrison@srrsa.com">ggarrison@srrsa.com</a>	\$4,913,157	7	6	L, UU, U, UM, M	R, S, Resi., O/R, H	A
34	31	<b>JOI-Design</b> <a href="http://www.joi-design.com">www.joi-design.com</a>	Hamburg, Germany	Mia Kloeting <a href="mailto:info@joi-design.com">info@joi-design.com</a>	\$4,300,000	20	25	All	R, S, VT	D
35	34	<b>Goettsch Partners</b> <a href="http://www.gpchicago.com">www.gpchicago.com</a>	Chicago	Mike Voss <a href="mailto:mivoss@gpchicago.com">mivoss@gpchicago.com</a>	\$4,055,270	2	5	L, UU, U, UM	Resi., O/R	A, D
36	33	<b>JWDA (Joseph Wong Design Associates)</b> <a href="http://www.jwdainc.com">www.jwdainc.com</a>	San Diego	Joseph Wong <a href="mailto:jwong@jwdainc.com">jwong@jwdainc.com</a>	\$3,850,350	13	14	All	R, S, VT, Resi., O/R, H, C	A, D
37	32	<b>Adache Group Architects</b> <a href="http://www.adache.com">www.adache.com</a>	Fort Lauderdale, Fla.	Sunshine Scharf <a href="mailto:sscharf@adache.com">sscharf@adache.com</a>	\$3,750,000	4	8	UM, M	R, S, Resi., O/R	A, D
38	–	<b>InnerImages</b> <a href="http://www.innerimages.net">www.innerimages.net</a>	Annapolis, Md.	Sandra Gunn <a href="mailto:sandra@innerimages.com">sandra@innerimages.com</a>	\$3,500,000	4	5	L, UU, U, UM, M	R, S, VT, Resi., O/R, H	D
38	–	<b>Kay Lang + Associates</b> <a href="http://www.kaylangassocs.com">www.kaylangassocs.com</a>	Los Angeles	Kay Lang <a href="mailto:kay@kaylangassocs.com">kay@kaylangassocs.com</a>	\$3,500,000	10	6	L, UU, U, UM, M	R, S, Resi., C	D
39	29	<b>DLR Group</b> <a href="http://www.dlrgroup.com">www.dlrgroup.com</a>	Nationwide	Corey Wieseman <a href="mailto:cwieseman@dlrgroup.com">cwieseman@dlrgroup.com</a>	\$3,400,000	8	4	L, UU, U, UM, M	Resi., O/R, H	A, D
40	–	<b>Hotel Makeover</b> <a href="http://www.hotelmakeover.com">www.hotelmakeover.com</a>	Spring, Texas	<a href="mailto:joe@hotelmakeover.com">joe@hotelmakeover.com</a>	\$3,184,000	8	15	All	R, S, VT, H	D C
41	–	<b>Cmmi</b> <a href="http://www.cmmi-redlines.com">www.cmmi-redlines.com</a>	Atlanta	Laura Snider <a href="mailto:info@cmmi-redlines.com">info@cmmi-redlines.com</a>	\$3,067,222	44	50	All	R, S, VT, Resi., O/R	A, D
42	44	<b>Dawson Design Associates</b> <a href="http://www.dawsondesignassociates.com">www.dawsondesignassociates.com</a>	Seattle	Renee Herron <a href="mailto:reeneh@dawsondesignassociates.com">reeneh@dawsondesignassociates.com</a>	\$3,000,000	26	35	L, UU, U, UM	R	D
43	38	<b>Montgomery Roth Architecture &amp; Interior Design</b> <a href="http://www.montgomeryroth.com">www.montgomeryroth.com</a>	Houston	Michelle Ernst <a href="mailto:info@montgomeryroth.com">info@montgomeryroth.com</a>	\$2,970,814	12	14	All	R, S, VT, Resi., O/R, G	A, D
44	49	<b>LawKingdon Architecture</b> <a href="http://www.law-kingdon.com">www.law-kingdon.com</a>	Wichita, Kan.	Larry Krier <a href="mailto:lkrier@law-kingdon.com">lkrier@law-kingdon.com</a>	\$2,827,846	12	14	All	R, O/R, H	A, D
45	39	<b>Johnson Braund</b> <a href="http://www.johnsonbraund.com">www.johnsonbraund.com</a>	Seattle	Steve Allwine <a href="mailto:stevea@johnsonbraund.com">stevea@johnsonbraund.com</a>	\$2,645,398	18	12	UU, U, UM, M, E	R, S, VT, Resi., O/R	A, D
46	–	<b>Degen &amp; Degen Architecture and Interior Design</b> <a href="http://www.ddseattle.com">www.ddseattle.com</a>	Seattle	Jeffrey S. Degen <a href="mailto:jeff@ddseattle.com">jeff@ddseattle.com</a>	\$2,600,000	NA	NA	L, UU, U, UM	R	A, D
46	51	<b>K2M Design</b> <a href="http://www.k2mdesign.com">www.k2mdesign.com</a>	Cleveland	Kelli Schaffran <a href="mailto:kschaffran@k2mdesign.com">kschaffran@k2mdesign.com</a>	\$2,600,000	25	30	All	R, VT, Resi., O/R	A, D
47	47	<b>Cole Martinez Curtis &amp; Associates</b> <a href="http://www.cmcadesign.com">www.cmcadesign.com</a>	Los Angeles	Mary Henderson <a href="mailto:info@cmcadesign.com">info@cmcadesign.com</a>	\$2,500,000	15	20	All	R, S, VT, Resi., O/R	D
48	40	<b>Harris Civil Engineers</b> <a href="http://www.harriscivilengineers.com">www.harriscivilengineers.com</a>	Orlando, Fla.	Debra Teply <a href="mailto:debrat@harriscivilengineers.com">debrat@harriscivilengineers.com</a>	\$2,300,000	2	3	All, L, UU, U, UM, M	R, S, VT, Resi., O/R, H	

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49	–	<b>David L. Wallace and Associates, PA</b> <a href="http://www.dlwarchitects.com">www.dlwarchitects.com</a>	Tampa Bay, Fla.	David L. Wallace <a href="mailto:dlw2@dlwarchitects.com">dlw2@dlwarchitects.com</a>	\$2,250,000	22	45	L, UU, U, UM, M, E	R, S, VT, Resi., O/R, H	A, D
50	43	<b>C2 Limited Design Associates</b> <a href="http://www.c2limited.com">www.c2limited.com</a>	Fairfield, Conn.	Craig J. Smith <a href="mailto:csmith@c2limited.com">csmith@c2limited.com</a>	\$2,200,000	5	8	L, UU, U	R, S, VT	D
51	–	<b>Design Directions International</b> <a href="http://www.ddi.cc">www.ddi.cc</a>	Marietta, Ga.	Buddy McDowell <a href="mailto:buddy@ddi.cc">buddy@ddi.cc</a>	\$2,153,000	21	24	UU, U, UM, M	R, S	
52	54	<b>Kraemer Design Group</b> <a href="http://www.thekraemeredge.com">www.thekraemeredge.com</a>	Detroit	Robert Kraemer <a href="mailto:bob@thekraemeredge.com">bob@thekraemeredge.com</a>	\$1,950,000	17	24	U, UM, M, E	R, Resi., O/R	A, D
53	48	<b>Kollin Altomare Architects</b> <a href="http://www.kollinaltomare.com">www.kollinaltomare.com</a>	Long Beach, Calif.	Michael Kollin <a href="mailto:mkollin@ko-al.com">mkollin@ko-al.com</a>	\$1,900,000	18	24	L, UU, U, UM	R, S, Resi., O/R	A
54	–	<b>Architectwala / Newport Design Group</b> <a href="http://www.architectwala.com">www.architectwala.com</a>	Alpharetta, Ga.	Tony Patel <a href="mailto:tpatel@architectwala.com">tpatel@architectwala.com</a>	\$1,765,000	16	18	All	O/R, H	A, D
55	47	<b>HVS Design</b> <a href="http://www.hvsdesignservices.com">www.hvsdesignservices.com</a>	Rockville, Md.	Christine Shanahan <a href="mailto:cshanahan@hvs.com">cshanahan@hvs.com</a>	\$1,700,000	32	40	All	R, S, VT, Resi., O/R, H, C	D
55	54	<b>Planning Design &amp; Application</b> <a href="http://www.pdanda.com">www.pdanda.com</a>	San Clemente, Calif.	Karen Struck <a href="mailto:kstruck@pdanda.com">kstruck@pdanda.com</a>	\$1,700,000	15	20	All	R, S, VT, O/R	A, D
56	–	<b>Interior Image Group</b> <a href="http://www.interiorimagegroup.com">www.interiorimagegroup.com</a>	Dyer, Ind.	Patti Tritschler <a href="mailto:info@interiorimagegroup.com">info@interiorimagegroup.com</a>	\$1,540,000	15	22	UU, U, UM	R, S, O/R, H	A, D
57	41	<b>DesignONE Studio</b> <a href="http://www.designone-studio.com">www.designone-studio.com</a>	Atlanta	Bill Leveille <a href="mailto:bleveille@designone-studio.com">bleveille@designone-studio.com</a>	\$1,455,600	18	12	L, UU, U	R	A, D
58	68	<b>Butler Rosenbury &amp; Partners</b> <a href="http://www.brpa.com">www.brpa.com</a>	Springfield, Mo.	David Hess <a href="mailto:dhess@brpa.com">dhess@brpa.com</a>	\$1,387,000	3	7	UU, U, UM, M	R, S, VT, Resi., O/R, H	A
59	56	<b>Mayse &amp; Associates</b> <a href="http://www.mayseassociates.com">www.mayseassociates.com</a>	Dallas	David Goldston <a href="mailto:dgoldston@mayseassociates.com">dgoldston@mayseassociates.com</a>	\$1,341,528	12	11	UU, U, UM, M	R, Resi., O/R, H	A
60	50	<b>Glave &amp; Holmes Architecture</b> <a href="http://www.glaveandholmes.com">www.glaveandholmes.com</a>	Richmond, Va.	Gary Inman <a href="mailto:ginman@glaveandholmes.com">ginman@glaveandholmes.com</a>	\$1,300,000	20	35	L, UU, U	R, S, Resi.	A, D
61	53	<b>Design Group Carl Ross</b> <a href="http://www.designgroupcarlross.com">www.designgroupcarlross.com</a>	El Segundo, Calif.	Carl Ross <a href="mailto:carlr@designgroupcarlross.com">carlr@designgroupcarlross.com</a>	\$1,241,000	6	10	UU, U, UM	R, S, VT	A, D
62	64	<b>MWT Architecture PC</b> <a href="http://www.hotelplans.com">www.hotelplans.com</a>	Amherst, N.Y.	Mark W. Tiedemann <a href="mailto:mark@hotelplans.com">mark@hotelplans.com</a>	\$1,200,000	9	18	All	R, S, VT, Resi.	A, D
62	–	<b>Van Dresser Co.</b> <a href="http://www.vandressercompany.com">www.vandressercompany.com</a>	Atlanta	Jillian Van Dresser <a href="mailto:jillianvd@vandressercompany.com">jillianvd@vandressercompany.com</a>	\$1,200,000	10	12	L, UU, U, UM, M	R, VT, O/R, H	D
63	69	<b>Waldrop+Nichols Studio</b> <a href="http://www.waldropnichols.com">www.waldropnichols.com</a>	Dallas	Reggi Nichols <a href="mailto:reggi@waldropnichols.com">reggi@waldropnichols.com</a>	\$1,126,553	5	5	L, UU, U, UM	R, S, Resi., O/R	D
64	54	<b>M Design Studio</b> <a href="http://www.mdesignstudioinc.com">www.mdesignstudioinc.com</a>	Alexandria, Va.	Michelle Thomas <a href="mailto:mthomas@mdesignstudioinc.com">mthomas@mdesignstudioinc.com</a>	\$950,000	6	10	All	R, S, O/R	A, D
65	25	<b>Cunningham Group Architecture</b> <a href="http://www.cunningham.com">www.cunningham.com</a>	Minneapolis	Rebecca Martinez <a href="mailto:rmartinez@cunningham.com">rmartinez@cunningham.com</a>	\$934,078	NA	3	L, UU, U, UM, M	R, S, O/R, H	A
66	66	<b>Architects Orange</b> <a href="http://www.architectsorange.com">www.architectsorange.com</a>	Orange, Calif.	Bruce Greenfield <a href="mailto:bruceg@architectsorange.com">bruceg@architectsorange.com</a>	\$914,000	4	10	UU, M	R, S, VT, Resi., O/R	A
67	–	<b>Flick Mars</b> <a href="http://www.flickmars.com">www.flickmars.com</a>	Dallas	James Flick <a href="mailto:james@flickmars.com">james@flickmars.com</a>	\$900,000	10	4	L, UU, U, UM	R, S, VT, O/R, C	D

## Footnotes:

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\*\*\*: A = architecture, D = design, C = contractor

(1) Project count data is for custom interior design.

2014 rank	2013 rank	Company name Website	Headquarters	Contact Contact email	Global lodging project revenue	Completed lodging projects in 2013	Estimated completed projects in 2014	Segments served*	Additional industries served	Company type***
68	–	<b>Paradigm Design Group</b> <a href="http://www.paradigm-design.com">www.paradigm-design.com</a>	Cypress, Texas	Lisa A. Haude <a href="mailto:lisah@paradigm-design.com">lisah@paradigm-design.com</a>	\$863,257	6	6	L, UU, U, UM	R, S	D
69	58	<b>William B Tabler Architects</b> <a href="http://www.williamtabler.com">www.williamtabler.com</a>	New York City	William B. Tabler Jr. <a href="mailto:wtabler@williamtabler.com">wtabler@williamtabler.com</a>	\$750,000	10	7	All	R, Resi., O/R	A
70	57	<b>GH2 Hospitality Architects</b> <a href="http://www.gh2hospitality.com">www.gh2hospitality.com</a>	Tulsa, Okla.	Cara Shimkus Hall <a href="mailto:csh@gh2.com">csh@gh2.com</a>	\$700,000	NA	10	All	R, Resi., O/R, H	A, D
71	54	<b>Alternate Resources</b> <a href="http://www.alternateresources.com">www.alternateresources.com</a>	Hartsdale, N.Y.	Tammy Miller <a href="mailto:tammy@alternateresources.com">tammy@alternateresources.com</a>	\$600,000	6	6	All	R, VT, O/R	D
72	61	<b>Cauhaus Design</b> <a href="http://www.cauhausdesign.com">www.cauhausdesign.com</a>	Frederick, Md.	Toby Schermerhorn <a href="mailto:toby@cauhausdesign.com">toby@cauhausdesign.com</a>	\$500,000	6	8	L, UU, U	R	A, D
73	–	<b>Dever Architects</b> <a href="http://www.deverarchitects.com">www.deverarchitects.com</a>	Glen Mills, Pa.	Thomas Dever <a href="mailto:tdever@deverarchitects.com">tdever@deverarchitects.com</a>	\$460,000	4	4	All	R, S, VT, Resi., O/R, H, C	A
74	70	<b>Greenfield Architects</b> <a href="http://www.greenfieldarchitects.net">www.greenfieldarchitects.net</a>	Lancaster, Pa.	Francis S. Fox <a href="mailto:ffox@high.net">ffox@high.net</a>	\$460,000	1	2	U, UM, M	R, Resi., O/R, H	A, D
75	–	<b>Cleo Design</b> <a href="http://www.cleo-design.com">www.cleo-design.com</a>	Las Vegas	Ann Fleming <a href="mailto:annfleming@cleo-design.com">annfleming@cleo-design.com</a>	\$400,000	5	5	L, UU, U, UM, M	R, S, VT, O/R, G	D
75	–	<b>CVC Hospitality</b> <a href="http://www.cvhospitality.com">www.cvhospitality.com</a>	Orlando, Fla.	Bill Young <a href="mailto:b.young@cvhospitality.com">b.young@cvhospitality.com</a>	\$400,000	29	18	All	VT	A, D, C
76	73	<b>Jarratt Architecture</b> <a href="http://www.jarattarchitecture.com">www.jarattarchitecture.com</a>	South Lyon, Mich.	Bill Jarratt <a href="mailto:bill@jarattarchitecture.com">bill@jarattarchitecture.com</a>	\$220,000	9	11	All	R, S, VT, Resi., O/R	A, D, C
77	74	<b>Inkwell Design House</b> <a href="http://www.inkwelldesignhouse.com">www.inkwelldesignhouse.com</a>	Houston	Jenny Scheffris <a href="mailto:jenny@inkwelldesignhouse.com">jenny@inkwelldesignhouse.com</a>	\$175,000	6	27	All	R, VT	D
78	75	<b>Robert C. Vagnieres Jr. &amp; Associates</b> <a href="http://www.vagnieresarchitects.com">www.vagnieresarchitects.com</a>	Chicago	Robert C. Vagnieres Jr. <a href="mailto:rob@vagnieresarchitects.com">rob@vagnieresarchitects.com</a>	\$100,000	3	2	UU, U, UM	R, S, O/R	A

–	–	<b>BDG Hospitality Furnishing Solutions</b> <a href="http://www.franchiseneegotiations.com">www.franchiseneegotiations.com</a>	Windermere, Fla.	Laurie Benjamin <a href="mailto:lbenjamin@braesidedesign.com">lbenjamin@braesidedesign.com</a>	NA	NA	NA	All	R, S, VT, Resi., O/R	D
–	–	<b>Distinctive Hospitality Designs</b> <a href="http://www.distinctivehospitality.com">www.distinctivehospitality.com</a>	Richmond, Va.	<a href="mailto:laura@distinctivehospitality.com">laura@distinctivehospitality.com</a>	NA	27	40	All	R, S	D
–	–	<b>Epr Architects</b> <a href="http://www.epr.co.uk">www.epr.co.uk</a>	London	Martin Potter <a href="mailto:martin.potter@epr.co.uk">martin.potter@epr.co.uk</a>	NA	4	4	L, UM, E	Resi., O/R	A
–	–	<b>MatchLine Design Group</b> <a href="http://www.matchlinedesign.com">www.matchlinedesign.com</a>	Dallas	Lesley Hughes Wyman <a href="mailto:lesley@matchlinedesign.com">lesley@matchlinedesign.com</a>	NA	2	6	All	R, S, VT, O/R, H	D
–	–	<b>NORD Architects</b> <a href="http://www.nordarchitects.com">www.nordarchitects.com</a>	Newport Beach, Calif.	William Nord <a href="mailto:info@nordarchitects.com">info@nordarchitects.com</a>	NA	6	10	L, UU, U	R, S, VT, O/R	A

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\*\*\*: A = architecture, D = design, C = contractor

(1) Project count data is for custom interior design.

Participating in Hotel Management surveys is voluntary. Editors do not hold responsibility for companies that fail to report or that report incorrect data. Visit [www.hotelmanagement.net/hotelworld-network-surveys](http://www.hotelmanagement.net/hotelworld-network-surveys) for more information about how to participate.